

Assistant Retail Manager

Who We Are

Established in 1978, Lang's Garden is a rapidly growing, customer centric garden and landscape design center located in Linwood, NJ. Living by our core values of exceeding expectations, offering the best quality, empowering our team to think like owners, promoting team member growth, and caring about our community, we have become the premium garden and landscape center in South Jersey.

Job Description

Lang's Garden is presently looking for a self-starter looking to build a career in the green goods industry. The Assistant Retail Manager will be a member of the Management Team, and directly reporting to the Director of Nursery Operations. This is a full time position from March 1st - December 24th. This role will manage the day-to-day activities of the store, directly manage sales and yard staff, define tasks for the workday, and train new and existing employees.

The Assistant Manager will be responsible for continuing and building on the wonderful reputation of Lang's Garden; while building new relationships with retail, wholesale, and nursery services clients.

The Assistant Manager will also collaborate with the Nursery Services Manager to schedule work that originates in the store, but is completed by the Nursery Services team for planting/landscape work.

Direct responsibilities will include:

- Opening and closing the retail store
- Responsible for identifying and reaching sales targets
- Advocate and trainer of the Lang's culture and core values
- Helping to build out core processes on daily, weekly, and monthly cadence
- Holding sales staff accountable for following core processes
- Assisting in the execution of sales meetings
- Understanding and continuing to learn plant material and plant solutions
- Serve customers
- Assist in onboarding new employees
- Assist in providing merchandising ideas and solutions



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What would make you qualified?

- Deep interest in plants
- Experience in garden centers would be preferred for management
- Self starter who likes to learn and improve systems
- Interest in architecture, plant design, home decor, and the beautification of spaces
- Previous retail experience or direct garden center experience

Job Type: Full-time

Salary: \$18.00 - \$25.00 per hour

Benefits:

- 401(k)
- 401(k) matching
- Flexible schedule
- Referral program
- Retirement plan
- Bonus

Schedule:

- 10 hour shift
- 4 hour shift
- 8 hour shift

Supplemental pay types:

- Bonus pay

Ability to commute/relocate:

- Linwood, NJ 08221: Reliably commute or planning to relocate before starting work (Required)

Application Question(s):

- Do you have experience with plants, working in garden centers, landscaping, or nurseries? If not, why would you like to work at Lang's?

Experience:

- nursery or garden: 1 year (Preferred)



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